



**COUNTY OF APPOMATTOX**

**Post Office Box 863**

**Appomattox, VA 24522**

**APPLICATION FOR CITIZEN SERVICE**

If you are a citizen of Appomattox County and would like to serve on one of the County's Boards or Commissions, please complete this application and return it to the Office of the County Administrator, P.O. Box 863, Appomattox, VA 24522. Thank You.

DATE: July 20, 2020

NAME: Donald L Jones

ADDRESS: 264 Vine Drive P. O. Box 229

PHONE: 434-609-7199 (HOME) N/A (WORK)

ELECTION DISTRICT: Wrecked Island

OCCUPATION: Retired

PLACE OF EMPLOYMENT: N/A

ARE YOU A REGISTERED VOTER?: YES

HOW LONG HAVE YOU BEEN A RESIDENT OF APPOMATTOX COUNTY? Eight+

BOARD(S) OR COMMISSION(S) ON WHICH YOUR ARE INTERESTED IN SERVING: Ecomnoic Developement Agency

Please identify on the bottom of this page or on an attached page any special talent, experience or educational preparation which might be especially beneficial to a Board or Commission.

**SPECIAL NOTE: As a member of a Board or Commission, you will be expected to attend at least 75% of the meetings. Please note the by-laws of some Boards and Commissions limit the number of terms served. This application is a notification of your interest to serve on a particular Board or Commission and that the Board of Supervisors shall consider your qualifications upon the next vacancy in that Board or Commission.**

# **Donald L. Jones**

## **Background and Business Experience**

**Graduate:** Virginia Military Institute, BA, History and Economics

### **Business Experience:**

**United States Army:** 1964-1970

Served in a variety of roles at levels from Infantry Company to Division level with increasing management and command roles. Also served three years with a major DOD component managing the second largest DOD postal facility in the Washington, DC metro area with additional duties related to classified materials and other matters.

**Sun Oil Company:** 1970-1973

Managed up to 36 locally owned and operated service stations located along Interstate 81 in the Shenandoah Valley north to Carlisle, PA. Responsible for recruiting dealers, site location. Property acquisition and building of new stations and overall profitability of the locations.

**Local Agency Owner – Nationwide Insurance Co.:** 1972-1980

Established a new agency for the company growing to over \$300,000 in annual premium volume in eight years. Agency located in Chambersburg, PA. Responsible for all facets of the business as its owner.

**Nationwide Insurance Co.** 1981-1996

Began management career as an Agency Manger. Progressed through roles of additional responsibilities to include Business Sales Advisor, Regional Sales Administration Manger and National roles as Corporate Manager of Commercial Insurance Sales, Regional Sales Manager state of Tennessee and Area manager of the Lehigh Valley of Pennsylvania. Responsible for revenues in excess of \$500,000,000.

**Career Quest Associates:** 1996-2003

Established and operated a career consulting and marketing firm assisting Fortune 500 Senior Business Executives in managing and enhancing their business careers. Firm located in Princeton, NJ. Sold firm in 2003 to the largest career management firm in the country.

**Liberty Baptist Church: 2016-Present**

Duties include service on the Stewardship Committee, Hospital Visitation, Insurance Consultant and other duties as assigned.

**American Civil War Museum: 2013-Present**

Serve as an educator/interpreter in the museum's galleries. In 2019 we served/ hosted in excess of 2,000 school children from the surrounding area including the schools of Appomattox County. Have also presented multiple programs on a variety of topics to the public at the museum.